



# Nothing to Lose, Everything to Gain: How I Went from Gang Member to Multimillionaire Entrepreneur

*Ryan Blair*

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## **Nothing to Lose, Everything to Gain: How I Went from Gang Member to Multimillionaire Entrepreneur** Ryan Blair

Like many entrepreneurs, Ryan Blair had no formal business education. But he had great survival instincts, tenacity, and, above all, a "nothing to lose" mindset. His middle-class childhood ended abruptly when his abusive father succumbed to drug addiction and abandoned the family. Blair and his mother moved to a rough neighborhood, and soon he was in and out of juvenile detention, joining a gang just to survive. Then his mother fell in love with a successful entrepreneur who took Ryan under his wing. With his mentor's guidance, Blair started his first company, 24/7 Tech, at age twenty-one. He has since created and sold several companies for hundreds of millions of dollars. This is an inspirational guide full of powerful stories and lessons and a road map for entrepreneurial success.

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