



Winning Jury Trials: Trial Tactics and Sponsorship Strategies

Robert H. Klonoff, Paul L. Colby

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The **Third Edition** of *Winning Jury Trials* combines the same strong premise of its previous editions (evidence sponsorship) and the same strong theme (there is, in fact, a right way to teach trial skills) with many new features, including more detailed guidance on the critical questions of whether and when to impeach one's own witness with harmful material.

This text, by Robert Klonoff and Paul Colby, takes a solid approach to evidence and focuses on issues such as:

- Choosing witnesses
- Introducing negative evidence
- How to handle marginal evidence
- Weaving the fundamental elements of your case into your evidence, for example, opening statements and cross-examination

Winning Jury Trials explains the soundness of its tactics in simple and easy-to-remember principles, enabling the advocate familiar with those principles to make the right decisions on common dilemmas arising at trial without having to refer to any manual. No law student or litigator should be without this important work.

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Ruth Santiago:

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