



**The Commercial Real Estate Tenant's Handbook:
A Guide for Managers, Architects, Engineers,
Attorneys, and Real Estate Professionals (Real
Estate For Professional Practitioners: A Wiley
Series)**

Alan D. Sugarman, Robert F. Cushman

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Selecting, negotiating, and moving into new office space is a major business decision. This book gives commercial tenants the information they need to make intelligent choices in the complex and jargon-filled world of commercial real estate. The authors reveal common pitfalls that prospective tenants should avoid, describe how to evaluate building and space suitability, and discuss the 10 major mistakes most often made by tenants in the negotiation of office leases. Chapters cover equity leases, office condominiums, insuring the premises, escalation clauses and pass-throughs, environmental psychology and the modern office, legal issues involved in tenant telecommunications services, and much more.

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Andre Botsford:

A lot of people always spent their very own free time to vacation as well as go to the outside with them household or their friend. Do you know? Many a lot of people spent they free time just watching TV, or perhaps playing video games all day long. If you want to try to find a new activity that's look different you can read a book. It is really fun for yourself. If you enjoy the book which you read you can spent the whole day to reading a e-book. The book The Commercial Real Estate Tenant's Handbook: A Guide for Managers, Architects, Engineers, Attorneys, and Real Estate Professionals (Real Estate For Professional Practitioners: A Wiley Series) it doesn't matter what good to read. There are a lot of folks that recommended this book. These folks were enjoying reading this book. Should you did not have enough space to develop this book you can buy typically the e-book. You can m0ore effortlessly to read this book from a smart phone. The price is not too expensive but this book features high quality.

Gerald Reed:

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