



Positive Influence: How to Lead Your World

Grant D Fairley

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Is it your turn to lead? We need our leaders. In a corporation, government or community, great leaders do not just do the job - they create a better future. These are leaders who have learned the long-term value of influence rather than control as a leadership model. Grant D. Fairley is an executive coach and seminar speaker who takes the reader through the big ideas of being an influential leader. Working with major corporations, governments, educators and community groups, Grant guides those individuals and teams where conflict is destroying the workplace to a fresh start. Through a better understanding of self and those they serve, leaders and teams are renewed. Individuals are encouraged to see their story in a different way. The result is effective leadership and productive teams who take on the challenges they face with energy and commitment. Positive Influence - How to Lead Your World is for those who are new to leadership and is a refresher for experienced leaders as well. In his executive coaching sessions, Grant takes leaders on a journey through the big ideas of leadership. This book is a professional development tool for leaders at any stage of their career. The book is written in short, big-idea chapters that allow the leader to digest the concepts easily. This book is a helpful tool for Human Relations and Employee Relations professionals who wish to engage leaders in their organizations. Whether it is the leader who is great on task but poor on people skills or the newly promoted leader, Positive Influence will help. If you want to be prepared for leadership opportunities in your future, Positive Influence will help you be ready to take on the challenge. Grant's leadership seminars and coaching is designed to develop effective, sustainable and renewable leaders. To be effective as a leader, a person has to be able to apply what is needed when it is needed to the opportunity they have to be the leader. Sustainable leadership means that a person is not a flash in the pan or someone who is only able to lead for a short term before their effectiveness fades. Instead, with a whole-person focus, they will understand how to not just sprint but do the leadership marathon as well. Renewable leaders are able to understand how to continue to learn and grow rather than become stuck in a method or mindset that is inflexible. Leadership has many styles and forms. Organizations thrive or wither depending on the quality and style of leaders they have. Positive Influence goes beyond the do's and don'ts of leadership to explore a whole-person approach to being a leader. This book celebrates those willing to take on the challenges of leadership at any level of business or life. It is written to empower leaders to serve their teams and customers while creating a personal story they will be proud to own. Chapter Titles: *A Positive Influence *A Center of Influence *Following the Leader *Who Am I? *Conductors and Captains *Exploring the Wilderness *What Time Is It? *The Red Mist *Finding Your Center *The Situation Room *Investing in You *Sprints and Marathons *The Real Deal *The Return of the King *The Heart of the Leader *Decisions *I Doubt It! *Creating Your Biography *Oranges and Bananas *Pen or Pencil *Arts and Sciences *The Lighthouse and the Leader *Who Are They? *Your Inheritance *Boo! *Shots Fired *Shooting the Rapids *Hail to the Chiefs *Did You Bring the Playbook? *Positive Persuasion *Bridges *On the Boil and on the Wobble *Knowing Your Motto *Firefighting *Sitting on the Bench *The One and the Many *Cheers *On a Swing or on Fire? *Playing a Friendly *Check, Please! *The Power to Forgive *Breaking the Ice *Tell Me a Story *Stage Coach *Magic Wands and Magic Lamps *Robes and Crowns *The Human Condition *3-D Leaders *Exit Stage Right *It's Been an Honor *Developing Old Friends *Sail On *The Executive Coach *Choosing an Executive Coach *Speak to Be Heard This book is priced to share.

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Martha Skaggs:

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Ruby Harris:

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James Smith:

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