



Inteligencia social: La nueva ciencia del exito (Spanish Edition)

Karl Albrecht

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Social intelligence (SI) is described as the ability to get along well with others while winning their cooperation. It is a combination of sensitivity to the needs and interests of others, an attitude of generosity and consideration, and a set of practical skills for interacting successfully with people in any setting. Incorporated in this text are intriguing concepts, enlightening examples, stories, cases, situational strategies, and self-assessment tools to help teach how to navigate social situations more successfully.

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